

**Two days of case studies.**

**Only 2025 presentation**

# **Peter Fortunato's ONE STEP BEYOND!**

**Tampa - Sat & Sun, June 28<sup>th</sup> & 29<sup>th</sup>, 2025** (9am – 5pm daily)

## **CASES INCLUDE:**

Using what you Want, to get what you Need, to get what you Want.

Recognizing, Inviting & Utilizing Catalysts

Lease Option Acquisitions & Financing

Equity Participation lending and investing

Buying Paper with Real Estate

Deferring Taxes via Installment Sales

Definancing and Exchanging

Wrapping and Unwrapping

Sandwich Leasing for Cash Flow and Yield

Multiple Notes to Reduce Discounts

Seller Financing ≠ a Loan

I have no Other Collateral

Borrowing with Real Estate

Acquisitions without Interest

Preserving Installment Sales

Sale and Option back

Less Management & Less Risk

Exchanges as Equity Financing

Multiple Notes to Raise Cash

## **DOCUMENTS INCLUDE:**

Deed reserving Remainder Interest

Contract for the PURCHASE of Real Estate

Purchase Money Note - Nonrecourse

Contract for the SALE of Real Estate

Substitution of Collateral Agreement

Agreement for Deed - Lease Option style

Exclusive Right to Purchase Note

Option Agreement

Purchase Money Mortgage

Mortgage to secure Option

Equity Participation Loan Note

Contract for EXCHANGE

Satisfaction of Mortgage

Lease with right to sublease

**Location:** **HOLIDAY INN Tampa Airport Westshore** (813) 289-8200  
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