

Peter Fortunato's

PAPER COURSE

In **TAMPA** on Friday & Saturday, **Dec. 4th & 5th, 2009** (9-5 on Fri & 8-4 on Sat)

Learn how to create Transactions, Income and Wealth

Discover negotiating techniques and paperwork that make transactions work.
Get Pete's clear, patient explanations, practical insights, and his 2009 workbook!

Two Days of Profit-Making Discussion and Documentation:

- Seller Involved Solutions
- No Quantity without Quality
- Breaking away from Numbing Traditions
- Estimating and Using Loan Constants
- Distributing Benefits and Responsibilities
- Exchanging - IRC 1031 and otherwise
- Negotiating and Substituting Collateral
- When Paying Interest is better than 0%
- Leases with and without Options
- Equity Financing vs Debt Financing
- From Negative Cash Flow to Positive
- Terms vs Price
- What is a Note? What Secures It?
- Leveraging without Debt
- Use Value vs Exchange Value
- Being Understood!
- Notes as Currency
- Seller Financing ≠ a Loan
- Sacrificing Yield for Safety
- Portfolio Building and Balancing
- Paying More and Yielding More
- Bifurcating Owner-Carried Terms

Acquiring? - Use What You WANT, To Get What You Need, To Get What You Want!

Divesting? - Use What You HAVE, To Get What You Need, To Get What You Need!

At the **QUORUM HOTEL, 700 N. Westshore Blvd, Tampa, FL 33609 813-289-8200**

Join Pete on **JACK MILLER'S** 7 Day Cruise from Tampa to Honduras, Belize, Mexico and Grand Cayman. Enjoy Outstanding Real Estate Seminars at Sea right after the **PAPER COURSE**.

Details at www.cashflowconcepts.com

Register for Pete's PAPER COURSE Now! Fax to: (978) 922-6759

Visa or MC # _____ Expires: _____ **Please sign below!**
or Mail this form with your check for \$450.00 (\$350.00 each for 2 or more persons registering together) to:
Capital Protection Services, P. O. Box 8804, St. Petersburg, FL 33738 or call Pete 727-397-1906.

Or Register on line at: www.peterfortunato.com

Registrant(s): _____

Address: _____

Phone: _____ Fax: _____ Email: _____